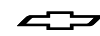


General Motors Employee Discount for Accessories Distributor Installers Program Rules and Guidelines



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Overview

The General Motors Employee Discount for Accessories Distributor Installers Program (The Program) provides eligible Participants (The Participant) with the opportunity to purchase/lease new and unused GM vehicles at The Program's price at a participating dealer. Leasing arrangements can be made through any financial institution.

By purchasing or leasing a vehicle through The Program, the eligible Participant acknowledges these Rules and Guidelines and agrees to abide by them.

It is the responsibility of The Participant to know the rules of The Program as set forth in this document. Violations of these rules will result in sanctions against the eligible Participant.

The Program may be withdrawn at any time, and its terms are subject to change from time to time by General Motors. Final decisions in all matters relating to the interpretation of any rule or phrase of this activity rest solely with General Motors.

The Program cannot be applied to a prior purchase or lease.

Eligibility

This Program is available only to:

Active employees of Accessories Distributor Installers (temporary employees are not eligible).

Program Rules

General Motors will conduct periodic audits to ensure the integrity of The Program.

General Motors reserves the right to audit dealership records and disqualify any sales that do not meet The Program's guidelines. Any money improperly paid to any party based upon dealers' or Participants' representations shall be charged back accordingly.

Violations of these Rules and Guidelines will result in sanctions against The Participant. Sanctions may include, but are not limited to, the loss of privileges (two [2] years per violation) and/or repayment of monies. In addition, legal action may be commenced for any rule violation.

Authorization Numbers

The sale of any Program authorization numbers or other unauthorized use of such numbers is prohibited. Participants (as defined in the Eligibility section) who violate this provision will be suspended from The Program indefinitely and will be required to repay the incentive monies.

Required Documentation

In addition to a valid authorization number, Purchasers must present the following document to a participating GM dealer in order to purchase or lease under the Program: A copy of the eligible Purchaser's driver's license, with the driver's license number redacted, showing the ZIP Code and Date of Birth that was used to obtain the authorization number. The eligible Purchaser's Date of Birth and ZIP Code must match the eligible Purchaser's driver's license.



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Eligibility Period

Authorization numbers are valid for 90 days toward the purchase or lease of an eligible vehicle at The Program price. The dealer MUST have your authorization number prior to completing the lease or purchase of an eligible vehicle in order to take delivery. To see a list of eligible vehicles, please visit gmfamilyfirst.com and select “Vehicles” on the home page. Some models may have limited availability. Eligibility of GM vehicles may change at any time without notice.

Participants must be eligible to participate throughout the entire purchase process; i.e., on the date the process is started through the date of vehicle delivery.

Retention

I. Purchase or Lease

If purchasing or leasing a vehicle under The Program with cash or through a loan, ownership must be retained for at least six (6) months from the date of delivery of the vehicle.

GM reserves the right to modify the retention rules at any time. Retention periods for some vehicles may be different than the retention period referenced in previous versions of the Rules and Guidelines.

Limitation on Number of Vehicles

An eligible Participant may purchase/lease two (2) new and unused vehicles per calendar year.

Titling Restrictions

A vehicle purchased/leased under The Program must be used for the **personal, noncommercial use**/transportation of The Participant. It is prohibited under The Program to purchase/lease and register/title a vehicle and then surrender the vehicle for part or all of the required retention period to any other person. In addition, it is prohibited under The Program to purchase/lease a vehicle for commercial use or to title in a business name.

Vehicles purchased under the Program must be registered, licensed, titled, insured and owned by the Participant or Sponsored Purchaser. The Participant or Sponsored Purchaser must be the person named as the Purchaser on the CDA form. Vehicles may also be titled in the name of a living trust that bears the Participant’s or Sponsored Purchaser’s name.

Vehicles may be titled with a co-buyer provided the Participant or Sponsored Purchaser, who is named as the Purchaser on the Customer Dealer Agreement, is listed as a co-buyer on the:

- Title
- Registration
- Financing documents
- Insurance documents

Participants and Sponsored Purchasers who enter into financing agreements (i.e., a loan or lease) are obligated to repay all amounts whether they are an individual buyer/lessee or a co-buyer/co-lessee.

Inducements

Participants shall not solicit or accept money or discounts from dealers, other persons or other business entities, except GM-sponsored incentives, in connection with the sale of vehicles under The Program. **At no time should a Participant accept payment or other consideration from dealers for referrals.** Participants may accept inducements of nominal value, up to \$50, provided the inducements are offered to the general public and are noncash in nature, such as a free first oil change. This prohibition does not apply to a fuel fill if provided by the dealer at the time of delivery.

Pricing Sheet

Included in required paperwork at the dealership is the GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet. This should be reviewed and, once complete, signed by the purchaser. **DO NOT SIGN** the agreement if it is blank or The Program price (price marked “EMPLOY”) from the invoice is not shown. If you have any questions or concerns regarding your purchase or lease, clarify them with a participating dealer **BEFORE** closing the transaction. The GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet must be signed prior to the completion of the deal.

Documentation Fees

Dealers will be permitted to assess a maximum of \$75 in documentation fees, except in these specific instances:

- A documentation fee is specified in the applicable state law

AND

- Your dealership charges all customers the same documentation fee (excluding all customers purchasing under the GM Employee, Military, First Responder, Healthcare Professionals, Executive Referral and Dealership Employee Programs).

Additional Information

If the dealer you visit is not willing to sell you a vehicle at The Program Price, you may visit another GM Dealer. Dealer participation is voluntary.

Dealers are not required to participate in The Program. To determine a specific dealer's willingness to sell vehicles under The Program, you must contact the dealer directly.

During the initial dealer inventory buildup when new models are introduced, and from time to time thereafter, it may be necessary for GM to restrict purchase under The Program on certain models. Please go to gmfamilyfirst.com and select "**Vehicles**" on the home page.

The Program does not constitute an agreement between GM and any purchaser for the purchase/lease of any vehicle at a specific price. However, by purchasing a vehicle through The Program, The Participant acknowledges The Program's Rules and Guidelines and agrees to abide by the same Program Rules and Guidelines. General Motors may unilaterally modify, change or withdraw The Program at any time.

Participants are required to report any unauthorized use of authorization numbers immediately. Those who do not report any suspicious or unauthorized use of authorization numbers after they have been submitted on their behalf may be subject to the sanctions referenced in The Program Rules section.

Failure to comply with an audit request may subject The Participant to the consequences referenced in the Program Rules section. General Motors has the final decision on all eligibility requirements. The Rules and Guidelines of The Program may be modified by GM at any time, in its sole discretion.

Compliance with Applicable Laws

If any law or regulation is adopted or interpreted which, in GM's opinion, prohibits or penalizes the implementation of The Program, GM may, in its sole discretion, cancel The Program or any order submitted pursuant to The Program without any further obligation and without any liability to either the dealer or The Participant.

GENERAL MOTORS TERMS AND CONDITIONS CANNOT BE MODIFIED BY ANYONE OTHER THAN GENERAL MOTORS.

GM (Rev. 1/2/26)